

MINUTES  
OF THE  
MEETING OF THE BOARD OF DIRECTORS

CALL TO ORDER

The regular Meeting of the Board of Directors of Pismo Coast Village, Inc. was called to order March 16, 2013, by President Ronald Nunlist at 10:02 a.m.

INVOCATION

Dr. Eudaly gave the invocation.

ROLL CALL

Mr. Willems, Vice President - Secretary, called roll. All of the directors were present. A quorum was declared.

PRIOR MINUTES REVIEWED

Mr. Plumley moved that the minutes of the Board of Directors' Reorganizational Meeting held January 19, 2013, be accepted as submitted. Mr. Buchaklian seconded, and the motion carried.

PRESIDENT'S MESSAGE

Mr. Nunlist welcomed the shareholders to the meeting. He reported that, at the January Reorganizational Meeting, Mr. Hughes was elected Executive Vice President, and Mr. Hardesty was elected as Chief Financial Officer/Vice President - Finance. In addition, Mr. Enns was appointed to serve as Audit Committee Chairman for the year. Due to the health of his wife, Director Louis Benedict submitted his resignation from the Board at the conclusion of the Reorganizational Meeting. The Nominating Committee has been working to present a recommended candidate to fill the vacancy on the Board.

CHIEF EXECUTIVE OFFICER/GENERAL MANAGER'S REPORT

Mr. Jamison, Chief Executive Officer/General Manager, reported that the renovation of campsites 1 - 50 is almost completed, however, we still need a splice in the primary vault at Site 113 and the final inspection, which are both scheduled for next week. It appears that we will come in \$45,000 to \$50,000 under the budgeted amount for the project.

Three weeks ago, the building permit for the Verizon cell phone tower in Storage Lot K was approved by the San Luis Obispo County Planning Department. Following that, there was a two-week appeal period. Since there were no appeals filed, it appears that the installation of the Verizon cell phone tower can proceed and construction can begin.

Mr. Jamison has been talking to the City of Pismo Beach regarding their plan to upgrade the Five Cities Lift Station pump, which is currently located outside of Storage Lot A. They are asking for space in A-Lot to accommodate their new equipment.

Mr. Jamison has been approached by the operators of a summer surf camp business, who would like to set up one of their surf camps on the beach adjacent to Pismo Coast Village's property. The business currently operates about 30 locations in the U.S. for kids ages seven to thirteen. They have expressed a need for a space in Storage Lot A to store their equipment in a small storage container. Mr. Jamison reviewed some of the information discussed during that meeting and confirmed that they would have the appropriate liability insurance. Brief discussion ensued.

Mr. Jamison reported that the lease for Storage Lot F has expired. At the end of February all RV units stored there were moved to K-Lot, and the fence and gate were taken down by our staff.

He passed around some of the novelty items available for purchase at the General Store which bear the vintage RV artwork. We are paying royalties to the artist in order to be able to use the art. We are also considering using the art on additional items, such as tire covers, sweatshirts, and tee-shirts. There will be two different images available at the General Store, one will be the "The Trail Along to Pismo" artwork, and the other will be a slightly different version with Pismo Coast Village RV Resort's name.

#### EXECUTIVE COMMITTEE REPORT

Mr. Nunlist reported that the Executive Committee had not met, and, therefore, had no report.

#### FINANCE COMMITTEE REPORT

Mr. Hardesty, Chair, said his committee met this morning and reviewed the financial statement for the five-month period ended February 28, 2013. Considering the site renovation project, which took three months, and weather conditions, revenues have been very impressive. Overall, the Company's financial position is strong, and we look forward to another successful summer.

#### OPERATIONS COMMITTEE REPORT

Mr. Plumley, Chair, said that the Operations Committee met this morning. They discussed the current rules and regulations and the draft of the 2014 Shareholder Information Manual/Calendar. The Committee found no irregularities, and determined that there were NO issues that the committee needed to address at this time.

#### AUDIT COMMITTEE REPORT

Mr. Enns, Chair, said the Committee met yesterday. They reviewed the responsibilities outlined in the Board Policies and Procedures document to make sure that they are following and completing the responsibilities that have been assigned to the committee. The Committee also discussed agenda items for future meetings.

#### NOMINATING COMMITTEE REPORT

Mr. Hearne, Chair, said the Committee met yesterday. He introduced the other members of his Committee who were elected at the January Reorganizational Meeting. At their meeting, the Committee interviewed one candidate for Board membership, and reviewed and discussed the information on the Board of Directors' Application Log. The Committee also discussed and revised the list of questions used during candidate interviews.

## ENVIRONMENTAL, HEALTH & SAFETY ADVISORY COMMITTEE REPORT

Mr. Buchaklian, Chair, reported that the Committee met yesterday. At that meeting, Charles Amian, Operations Manager, gave the Committee an update on accident and workers' compensation insurance claims for guests and employees. The Committee also did a tour of the General Store, and the Committee was pleased to report that everything was in order.

## SHAREHOLDERS' COMMENTS

Jeanne Sousa, owner/broker of Pismo Coast Investments, reported that she currently has one share listed at \$29,000 and two shares at \$32,500.

Mr. Nunlist recessed the meeting at 10:26 a.m., asking the shareholders to leave the meeting room. He reconvened the meeting in Closed Session at 10:42 a.m.

There being no further business, the meeting was adjourned at 11:40 a.m.

The above minutes of the March 16, 2013, Board of Directors' Meeting are correct and accepted as presented.

*Gary S. Willems*

Gary S. Willems, V. P. - Secretary

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